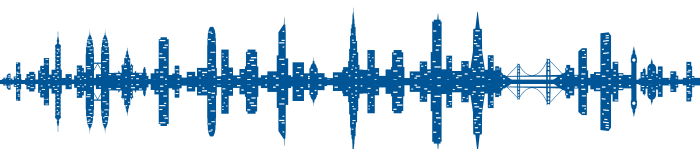


QUICK SALES GUIDE

Communication devices for the home working professional

Spring 2011



plantronics®



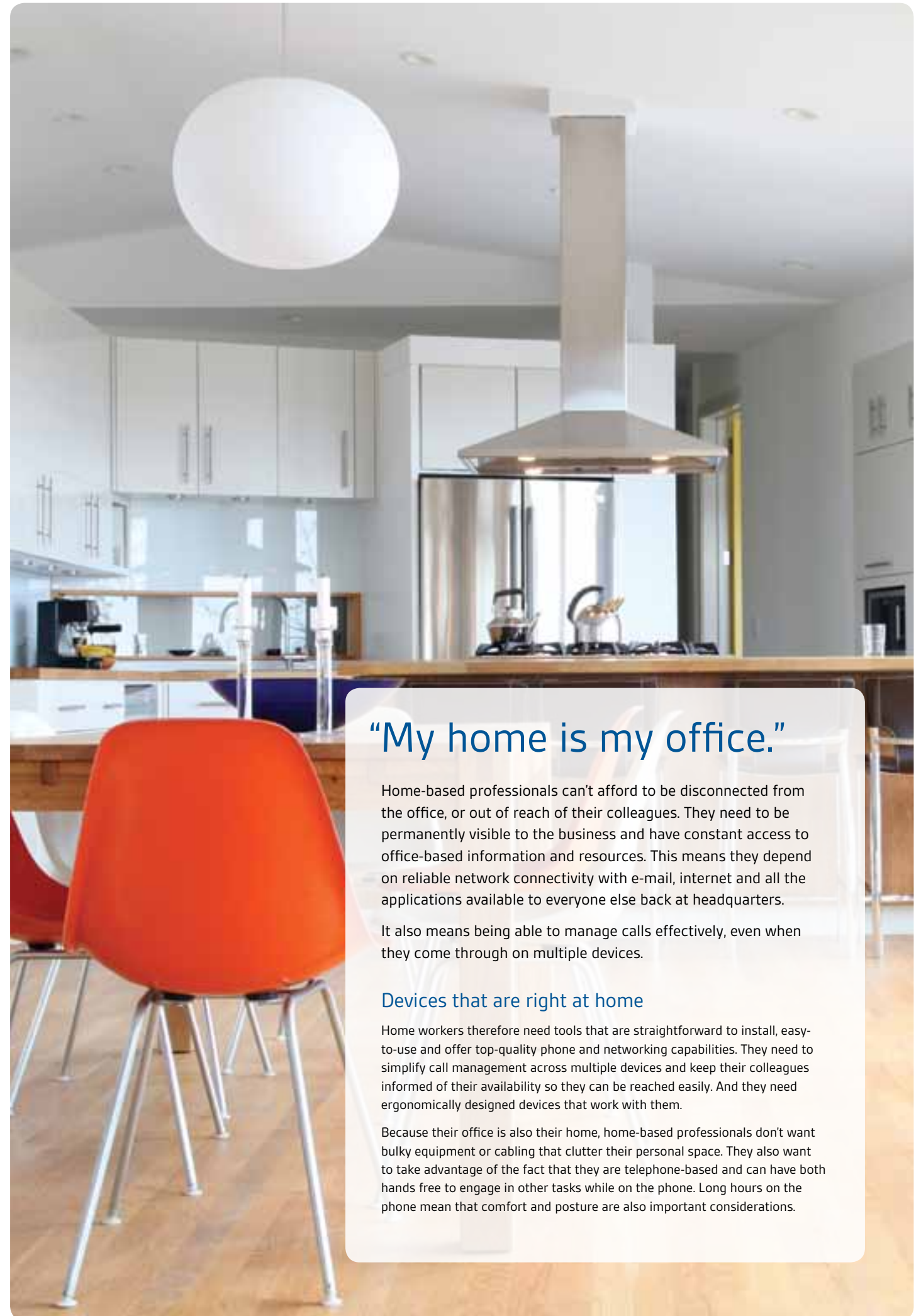
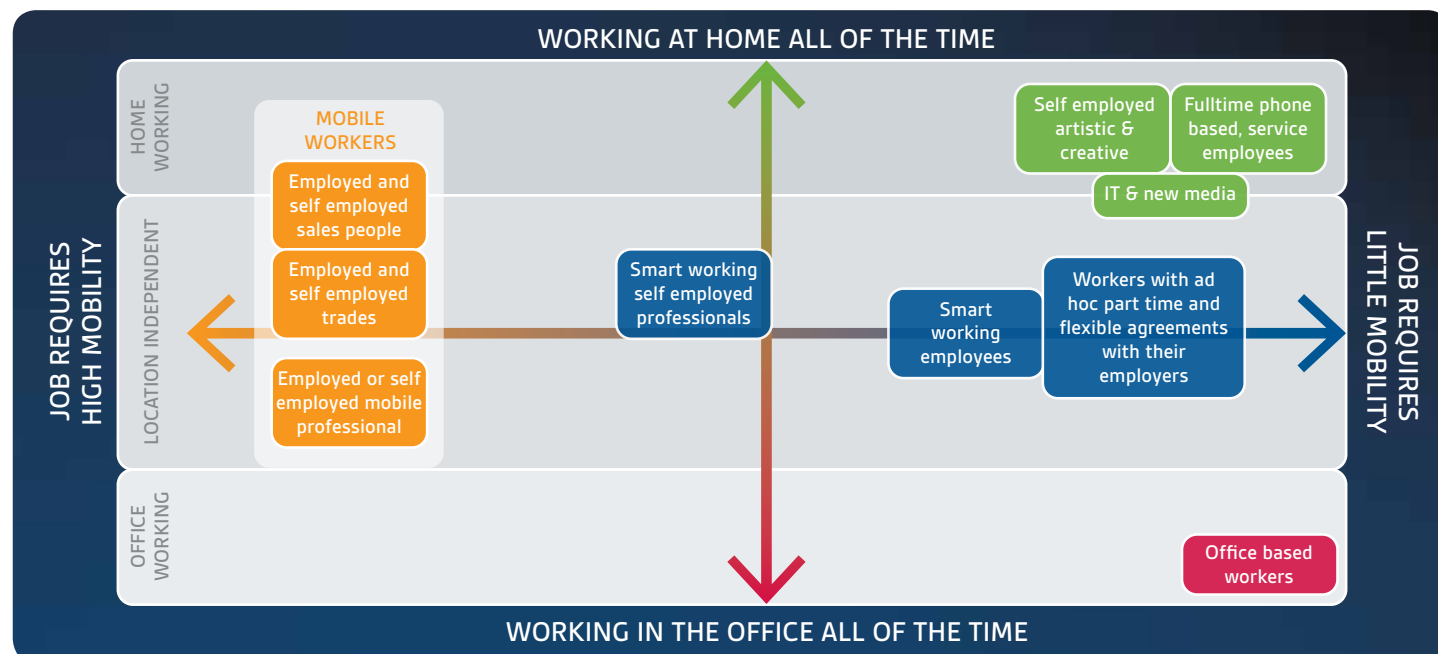
“Home working in all its forms is here – and here to stay.”

‘Home workers’ come in many different varieties, and there is now no single definition of who they are. For some workers, such as part-time or flexible employees, the home workplace is simply an alternative to the office. For others, such as the ‘smart’ working self-employed, the home serves as a central ‘hub’ while they’re out and about. And for the self-employed creative, media, IT and phone-based service workers, the home is the sole workspace.

Whatever shape it takes, there are many organisational benefits of home working. However, these are often ‘lost in translation,’ and many companies have yet to come to grips with the variety of home workers or to capitalise on the many business opportunities that home working presents.

What is undeniable is that, around the globe, mobile and home working practices are here, and they’re here to stay. The US leads the world in the number of professionals taking up the new way of working. Worldwide, the mobile worker population is to increase to more than 1.19 billion*, or 35% of all workers, and more than half of the Western European workforce will no longer be strictly office-based by 2013. And as Southern European countries shift to more services-based economies, they will also increasingly need to adopt technologies that enable home working.

*Lost in Translation research conducted by Annie Leeson, November 2010.



“My home is my office.”

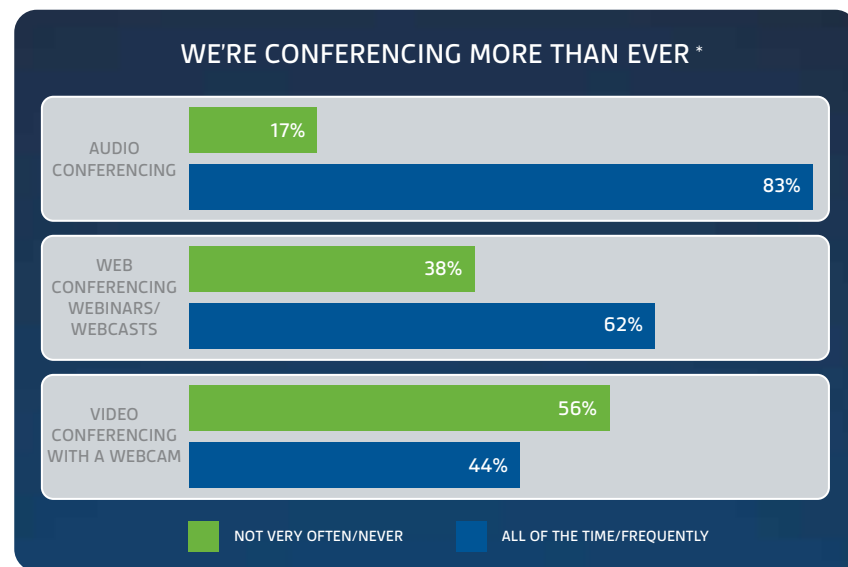
Home-based professionals can't afford to be disconnected from the office, or out of reach of their colleagues. They need to be permanently visible to the business and have constant access to office-based information and resources. This means they depend on reliable network connectivity with e-mail, internet and all the applications available to everyone else back at headquarters.

It also means being able to manage calls effectively, even when they come through on multiple devices.

Devices that are right at home

Home workers therefore need tools that are straightforward to install, easy-to-use and offer top-quality phone and networking capabilities. They need to simplify call management across multiple devices and keep their colleagues informed of their availability so they can be reached easily. And they need ergonomically designed devices that work with them.

Because their office is also their home, home-based professionals don't want bulky equipment or cabling that clutter their personal space. They also want to take advantage of the fact that they are telephone-based and can have both hands free to engage in other tasks while on the phone. Long hours on the phone mean that comfort and posture are also important considerations.



The new Calisto® 800 Series SmartSpeaker

Hear and be heard

In the absence of face-to-face meetings and body language triggers, the right headset is a necessity to help the voice have maximum impact and be clearly understood – regardless of working location. Clarity of voice and intelligibility is vital to projecting a good impression every time, while maintaining a high level of professional exchange and conversation.

We're communicating more

Business has never had more to say or more ways in which to say it. According to a recent study for Plantronics, up to 69% of employees said they were using audio and web conferencing far more frequently – for brainstorming, collaboration, planning and presentations.

And it's no surprise that high levels of background noise negatively impact a call. So make every call sound like you're in the office. Plantronics' headsets are a crucial component of home working and guarantee the very best call quality available today.

Enjoy smarter conferencing too

Imagine a smart application that identified conference calls in your diary, while allowing you to automatically dial in and join a meeting with just one touch from your Android or BlackBerry phone. And if you are disconnected, you can simply reconnect in an instant. No need to remember the moderator ID number. No more misdialling. And never being late for a conference call again.

The Plantronics InstantMeeting™ is a powerful, multi-platform app that enables quick, intuitive conference call access, so mobile professionals can focus on the task at hand: communication and collaboration whilst on the move.

69%

of respondents said that over the last five years, they were using audio conferencing far more frequently*

*Communication Trends of Business Professionals
An International Study Conducted by Plantronics



Experience a whole new way to manage PC, mobile and home phone¹ calls with the Calisto 800 Series SmartSpeaker. Enjoy excellent audio quality and freedom of movement at home or in the office.

Superior call management

- Connects and seamlessly switches between calls from PC, mobile and home phone¹
- A 2.4" colour display and a touch sensitive dial pad for easy caller ID viewing, dialling, answering, switching, and muting across devices
- Automatically updates your Presence in Microsoft® Office Communicator 2007 or Microsoft® Lync™ Server 2010 when on a call, so colleagues see your availability
- Full call control with Microsoft Communicator and Lync
- For privacy, use with Bluetooth® or corded headsets/headphones (3.5mm)



Uncompromising audio quality

- Premium, rich-sounding full duplex speakerphone
- Wideband audio coupled with advanced noise cancellation technology



Freedom of movement

- Wireless microphone offers unparalleled voice transmission and freedom of movement²
- Remote answer/end/mute control
- Enables 360-degree small group conferencing when placed flat on a table

Easy to setup (takes less than 3 minutes)
















- The Set-up Assistant appears on screen the 1st time the Calisto is plugged into the USB port
- The user selects the country/language/area code and pairs a mobile phone and/or Bluetooth headset if desired

The Set-up Assistant can be re-run whenever required.

¹ Home phone (analogue) connectivity is available only with the Calisto 830 & 835.

² Wireless microphone included with Calisto 825 & 835.
Available as an accessory with other models.



Choose your home worker headset solution	SPEAKERPHONE			WIRELESS			CORDED HEADSETS									
	Calisto™ 540		Calisto™ 800 Series	Savi® Office		Savi® 430	Voyager™ PRO UC		Blackwire™ 600 Series		EncorePro™ + MO300					
																
	Designed for		Home working business users requiring a familiar desk phone interface but with full UC functionality	Home working professional who requires multi-device communication		Next generation of wireless headsets to maximise collaboration through multiple devices		For the home working professional using their PC for voice communications and multimedia applications		Revolutionising the mobile office by seamlessly allowing the switching between PC and mobile phone calls		Home working professional requiring a UC headset designed for frequent phone use with high quality audio		Home working professionals requiring a comfortable professional corded headset to connect to their mobile handset for longer calls		
Devices																
Description	Designed and optimised for Microsoft® Office Communicator 2007, the Calisto 540 USB desk phone bridges the gap between traditional phone functionality and PC communications.		Experience a whole new way to manage PC, mobile and home phone¹ calls with the Calisto 800 Series SmartSpeaker. Enjoy excellent audio quality and freedom of movement at home or in the office.		Savi Office is the wireless headset system to unify voice communications. This enterprise-grade headset system connects to both your desk phone and PC.		USB powered DECT™ dongle with wireless headset that delivers enterprise grade best-in-class audio for UC applications.		Designed for business professionals at home or on-the-go, the Plantronics Voyager PRO UC wireless headset lets you seamlessly switch between your PC and mobile phone calls.		For those who spend hours each day on long conference calls, webinars and video conferencing, the exceptional voice clarity and all-day comfort of the Blackwire 600 Series make communications more effective and productive.		The EncorePro is a professional headset which when combined with a MO300 adaptor provides superb audio quality and all day wearing comfort for longer calls on your mobile handset.			
Key features	<ul style="list-style-type: none">• PC-powered desk phone, designed for use with Microsoft® Office Communicator 2007 and Microsoft® Lync™ Server 2010• Familiar desk phone design and features ease transition to PC telephony• Simple USB plug-and-play design allows users to be up and running in minutes• Wideband audio enhances speech clarity and reduces errors• Excellent wideband PC audio quality that meets the highest industry standards• Bright, backlit LCD display shows incoming caller ID, time, and user's online status/presence• One-touch audio management includes a volume control and mute key that lights up when activated• The speakerphone and headset offers hands-free options• The headset port is compatible with Plantronics H top headsets		<p>Speakerphone:</p> <ul style="list-style-type: none">• Connects and seamlessly switches between calls from PC, mobile and home phone¹• 2.4" colour display and touch sensitive keys for intuitive visual call management• Premium sound with full duplex wideband audio support and advanced noise cancellation• User friendly Caller ID and call log• For privacy, use with Bluetooth® or corded headsets/headphones (3.5mm)• Bright, backlit LCD displays incoming caller ID, time, and user's online status/presence• Full call control with Microsoft® Office Communicator 2007 and Microsoft® Lync™ Server 2010 <p><small>¹ Home phone (analogue) connectivity is available only with the Calisto 830 and 835.</small></p> <p>Wireless microphone*:</p> <ul style="list-style-type: none">• Wireless microphone offers unparalleled voice transmission and freedom of movement• Up to 5 hours talk time• Enables 360-degree small group conferencing when placed flat on a table• Mic can easily be stored in magnetic charging dock when not in use <p><small>*Comes standard on 825 and 835 models. Sold separately on 820 and 830 models.</small></p>		<ul style="list-style-type: none">• Work smarter with real-time communication and collaboration on your PC and desk phone• Unsurpassed versatility with ease of use, modular design and cross platform support• Delivers business critical sound quality, whether on a desk phone or PC, with a noise-cancelling microphone that filters distracting background noise• Wideband support for PC audio provides life-like fidelity, improving call clarity• Multiple wearing styles for personal style and comfort• Simple plug-and-play• Up to 120 hours standby		<ul style="list-style-type: none">• DECT quality wireless audio for the PC• Unsurpassed versatility with ease of use, modular design and cross platform support• 180-degree articulation of dongle providing the durability and stability needed in a portable environment• Control Panel Settings – Optional software install for easily setting of headset, base and PC media manager• Excellent wideband PC audio quality that meets the highest industry standards• Control call answer/end, volume and mute with a single button		<ul style="list-style-type: none">• Automatically answers calls simply by placing on your ear• Automatically transfers calls between mobile phone and headset• When on a mobile or PC call, softphone presence is automatically updated• Eliminates accidental dialing by locking call button when headset is not worn• Dual-mic AudioIQ² DSP for noise cancellation, delivering clear voice quality to you and your listener• Advanced WindSmart® technology provides three layers of wind protection• PC Wideband delivers heightened speech clarity, providing the best possible PC audio quality• Integrated A2DP lets you listen to streaming media• New Bluetooth mini USB adapter can stay in your laptop port for always-ready connectivity• Enhanced voice alerts – talk time, connection status, battery level, mute		<ul style="list-style-type: none">• Noise-cancelling microphone limits outside noise interruptions, ensuring excellent audio quality and easing listener fatigue• Hi-Fi stereo sound ensures audio quality for calls and multimedia applications like music, video conferencing, etc. (C620 only)• Call controls include call/answer/end button for easy call management• Soft ear cushions and flexible headband adjusts for the perfect fit and all day comfort• QuickAdjust™ boom offers an adjustable boom angle, and microphone-to-mouth distance for optimal voice transmission• Available in monaural (C610) and binaural (C620) wearing styles• SoundGuard™ protects against instantaneous sound spikes above 118dBA		<ul style="list-style-type: none">• Enhanced noise-cancelling, and wideband audio – give you excellent call quality• Distinctive, unique design – provides high performance and a stylish look• Seven axes of adjustability – ensure you can wear the headset in the most comfortable and effective position• Combined with a MO300 adaptor to connect to your mobile handset• MO300 adaptor available for all leading GSM/3G mobile phones – Sony Ericsson, Nokia, Siemens, iPhone			
Product specification			DECT			DECT			DECT			DECT				
Features	Display, caller ID, presence/status light		Remote answer/end/mute control		Volume control, mute call/answer/end		Volume control, mute call/answer/end		Volume, mute, hookswitch, wideband		Quick Disconnect, QuickCall		Quick Disconnect, QuickCall			
Headset differentiators	Convenience of traditional phone to manage PC calls		Multi-device speakerphone system		PC and phone integration		PC integration		PC and mobile phone integration		SoundGuard, Plantronics software (hookswitch compatability), wideband stereo		Sound quality, comfort and adjustability			
Box content	USB phone, user and safety guide		Speakerphone, USB charging cable, user and safety guide		Headset, ear loop, headband, spare ear tips and stabiliser, USB dongle, CD-ROM with PerSono Suite software, mains charger, USB charging cable, user and safety guide		Content for Microsoft® SKU ONLY: Headset, mains charger, charging base, ear tips (OTE only), DECT dongle, USB charging cable (excludes WO300 and WO350) user guide, headset carry bag, CD		Headset, spare ear tips, USB dongle, CD-ROM with PerSono Suite software, mains charger, USB charging cable, user and safety guide		Headset pouch, user and safety guide, PerSono Suite CD		Headset and cable to be purchased separately			
Warranty	1 year		2 year		2 year		2 year		2 year		2 year		2 year			
Part numbers and EAN codes			Part numbers and EAN codes			Part numbers and EAN codes			Part numbers and EAN codes			Part numbers and EAN codes				
 	82783-01		(P820-M) 83657-01 017229132795	(P825-M) 84261-01 017229133662	(OTE) 82204-02		(Con) 82203-02	(W430AM) 82397-02	(D100AM) 83876-02	38884-02		(610) 81272-42		(620) 79930-42	–	–
	017229131897		(P830-M) 83667-03 5033588034254	(P835-M) 85210-03 5033588035343	5033588031345		5033588031284	5033588031673	5033588032380	5033588034605		5033588031956		5033588031932	–	–
Standard version	–		(P820) 83945-01*	(P825) 84260-01*	(OTE) 79957-02		(Con) 79956-02	(W430A) 82396-02	(D100A) 83550-02	38885-02		(610) 81964-42		(620) 81965-42	EncorePro Monaural 78712-02	EncorePro Binaural 78714-02
built for PC audio softphones from Avaya, Alcatel Lucent, Cisco, IBM, Siemens and Skype	–		(P830) 83956-03*	(P835) TBA*	5033588030041		5033588029991	5033588031666	5033588032304	5033588034612		5033588031970		5033588031994	5033588029137	5033588029298

*Standard version available Summer 2011.

For all manufacturer specific MO300 part numbers, see separate part listing.



Calisto® 800 Series

Call management that fits the home-working style

The Calisto 800 Series SmartSpeaker system offers a whole new way to manage PC, mobile and home phone calls. The system is sleek, intuitive and provides premium sound, excellent audio quality and advanced noise cancellation so workers can be more productive.

And the unique wireless lapel microphone enables users to stay in control of calls as they roam around, or even place it on a table at a moment's notice and host impromptu conference calls for better collaboration.

plantronics®

Plantronics Ltd, Wootton Bassett, UK, Tel: 0800 410014



Unless stated

www.plantronics.com